



# BioFish

### 2Q 2023 Report

Aiming to be the preferred Post-Smolt producer in Norway

www.BioFish.no

September 2023

# **BioFish**

2023

Land-based post-smolt production

## **BioFish - Roe to Sea**

Company Overview

Recent highlights

Financials

- BioFish is a land-based post-smolt producer with a focus on sustainable production and fish welfare
- Holds an aquaculture license for production of up to 5 million smolt and discharge license for up to 2,200 tons
- Established post-smolt producer since 2016 with enhanced RAS technology
- New equity raised of NOK 74.5 million in first quarter 2023
- Listed on EuroNext Growth ticker: BFISH
- Ambition to be the preferred Post-Smolt producer with a goal to increase production up to 10,000 tons annually

# Highlights 2Q 2023

### Company Overview

Recent highlights

Financials

- Building biomass and inventory for future deliveries. Purchased smolt to increase production
- Cash utilized in building RAS facility and building working capital
- New delivery pipeline installed successfully, which is increasing the delivery capacity considerably
- New waste pipeline under construction as planned
- Strong post-smolt prices and likely further pressure with resource rent tax

# **Recent highlights**

Company Overview

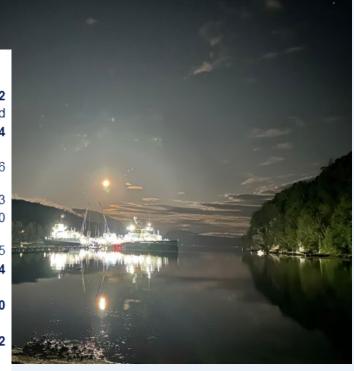
Recent highlights

**Financials** 

- Strong focus on building biomass and finalizing production facility during second quarter
- Net profit is negative with NOK 7.4 million as per 30<sup>th</sup> June. Second quarter is net negative with NOK 3.0 million. Loss is due to suboptimal production at the facility, as construction is ongoing to reach planned capacity
- Successfully delivered Post-Smolt with revenue of NOK 20 million during first half 2023 and NOK 28.2 million in third quarter
- Expected completion of production facility end of September
- The company is on track to reach the expected production volume for 2023, between 500-750 tons

## **Profit & loss – 2Q 2023**

	Income Statement						
	BioFish Group No	ote 2Q 2023 unaudited 0	2Q 2022 unaudited 3 950 675	Cum 2Q 2023 unaudited 20 107 758	Cum 2Q 2022 unaudited 3 950 675	31.12.2022 Audited 20 243 664	
	Operational expenses Salaries and personnel expenses Depreciations 6 Other operational expenses	1 383 863 459 113 125 275 990 311	6 384 879 142 049 1 074 725 1 194 134	23 640 165 1 392 569 250 550 2 171 314	11 691 243 1 397 265 1 200 000 3 504 900	21 225 456 5 020 863 501 100 9 243 065	•
Financials	Operating expenses Operating profit/ loss Net finance Ordinary result before tax	2 958 562 -2 958 562 -46 541 -3 005 103	8 795 787 -4 845 112 -24 343 -4 869 455	27 454 598 -7 346 840 -48 061 -7 394 901	17 793 408 -13 842 733 -207 388 -14 050 121	<b>35 990 484</b> - <b>15 746 820</b> - <b>732 182</b> -16 479 002	
	Tax expenses <b>Net profit</b>	0 <b>-3 005 103</b>	0 - <b>4 869 455</b>	0 <b>-7 394 901</b>	0 <b>-14 050 121</b>	1 587 788 <b>-14 891 214</b>	



## Assets – 2Q 2023

	Balance BioFish Group Assets Non-current assets Intangible assets	Note	30.06.2023 unaudited	31.12.2022 Audited
	Fish licenses etc. Property, plant and equipment Non-current assets Current assets	6	- 230 140 674 <b>230 140 674</b>	- 193 916 292 <b>193 916 292</b>
Financials	Inventory and biological assets Short-term receivables Current assets		15 896 997 2 490 897 <b>18 387 894</b>	20 411 005 2 128 855 <b>22 539 860</b>
Market Outlook	equivalents Total current assets Total assets		24 079 282 42 467 176 272 607 850	2 838 064 25 377 924 219 294 215

## Equity and liabilities – 2Q 2023

	Balance BioFish Group Equity and debt Share capital and paid in	Note	30.06.2023 unaudited	31.12.2022 audited
	capital	1	220 540 000	151 340 000
	Retained earnings Total equity		-15 261 351 205 278 649	-7 866 450 <b>143 473 550</b>
	<b>Debt</b> Deferred tax Bank Ioan		0 53 000 000	0 56 000 000
	Other non - current debt Total non-current debt		53 000 000	56 000 000
Financials	Current debt Accounts payable Other short debt Current debt		14 428 756 -99 555 <b>14 329 201</b>	14 481 099 5 339 565 <b>19 820 664</b>
	Total debt		67 329 201	75 820 664
	Total equity and debt		272 607 850	219 294 215



# **Cash flow – 2Q 2023**

	Cash flow	Unaudited	Audited
	BioFish Group	30.06.2023	31.12.2022
	Net result for the period	- 7 394 901	-16 479 002
	Depreciations	250 550	501 100
	Change in working capital	871 837	13 066 416
	Change in other current items	- 4 912 435	4 858 124
	Net cash flow from operating activities	-11 184 949	1 946 638
	Investment in fish prodcution facility	-34 973 832	-45 667 501
	Net cash flow from investment activities	-34 973 832	-45 667 501
	Net finance	- 3 000 000	- 3 000 000
	New equity	74 500 000	
	Expenses	- 4 100 000	
	Net cash flow from finance activities	67 400 000	- 3 000 000
Financials	Net change in cash	21 241 219	-46 720 863
	Cash and cash equivalent at the start of the period	2 838 064	49 558 927
	Cash and cash equivalent at the end of	2 030 004	43 330 321
	the period	24 079 283	2 838 064
	* The company raised equity of NOK 74.5 million in first quarter 2023	1 <u>-</u> 1	



# Equity- 2Q 2023

	Equity reconciliation BioFish Group		Unaudited 2Q	Unaudited 1Q	Audited 2022
		Note	30.06.2023	31.03.2023	31.12.2022
	Equity at the start of the period		208 283 752	143 473 550	158 364 764
	Net profit (loss)		- 3 005 103	- 4 389 798	- 14 891 214
	Equity contribution			69 200 000	
	Equity at the end of period		205 278 649	208 283 752	143 473 550
Financials					
	* The company raised equity in first quarte	r of 2023			

### **Market outlook**

Company Overview

Recent highlights

Financials

- Most salmon farmers are continuously increasing use of larger smolt (post-smolt). Use of larger smolt has the benefit of reducing the production cycle at sea, and therefore higher turnover with increased margins
- Production of smolt is a strictly regulated business with entry barriers
- The resource rent tax will not directly affect BioFish. However, the market expectation is that it may lead to an increase in post-smolt pricing going forward
- BioFish expects strong market outlook with increased demand of Post-Smolt. Continued focus on sustainable post-smolt production and fish welfare

### Interim report for 2Q 2023

Notes

#### **Accounting policies**

BioFish uses NGAAP for small enterprises and follows NRS 11 in interim reports. For further information, please refer to the annual report as of 2022.

BioFish is listed on the stock exchange and more info can be found on the company's website www.BioFish.no

#### Current assets are valued at the lower of the acquisition cost and fair value. Current liabilities are recognized on the balance sheet at the nominal amount at the time of establishment.

#### **Consolidated financial statements**

Consolidated accounts have been prepared for Biofish Holding and the wholly owned subsidiaries Biofish AS and Probio AS. All significant transactions and balances between the companies in the Group have been eliminated. Fixed assets are assessed at acquisition cost. Fixed assets are depreciated according to a reasonable depreciation schedule. The fixed assets are written down to fair value in the event of a decline in value that is not expected to be temporary. Long-term liabilities, with the exception of other provisions, are recognized on the balance sheet at the nominal amount at the time of establishment.

#### **Risk factors**

Increased market risk related to inflation and rising interest rates. Increased production risk through building CAPEX and growing bio-mas. Increased liquidity risk through a possible overrun on capex combined with building working capital.

The unforeseen biological factors are always present. The company has mitigated this risk by building 8 different RAS – systems (separate water environments)

#### Sales revenue

Revenue recognition on the sale of goods takes place at the time of delivery. Services are recognized as income as they are delivered.

Classification and assessment of balance sheet items Current assets and current liabilities include items related to the commodity cycle. For items other than trade receivables, items that are due for payment within one year of the transaction date are covered. Fixed assets are assets destined for permanent ownership and use. Long-term debt is debt that matures later than one year after the transaction date.

### Interim report for 2Q 2023

Notes

#### Receivables

Trade receivables and other receivables are listed on the balance sheet at face value after deducting provisions for expected losses. Provisions for losses are made on the basis of individual assessments of the individual receivables. In addition, an unspecified provision is made for other trade receivables to cover the assumed loss.

#### Inventories

Stock of purchased goods is valued at the lower of the acquisition cost according to the FIFO principle and fair value. Self-manufactured finished goods and manufactured goods are assessed as variable manufacturing costs. Write-downs are made for foreseeable obsolescence. The inventory consists mainly of biological Atlantic salmon, of which the biological risk is always present.

#### Property, plant and equipment

Fixed assets are recognized on the balance sheet and depreciated over the life of the fixed assets if they have an assumed useful life of more than 3 years and have a cost price exceeding NOK 15,000. Direct maintenance of fixed assets is expensed continuously under operating costs, while costs or improvements are added to the cost price of the fixed asset and depreciated in step with the operating asset.

BioFish has built a complete RAS maritime fish farm where the production line goes from egg to fully produced postsmolt. The facility is still under construction and is expected to be completed in the second half of 2023.

### In addition, the following accounting principles have been applied:

The FIFO method for allocating acquisition cost for exchangeable financial assets, the lowest value principle for market-based financial current assets, pension costs are recognized on an ongoing basis after the mandatory occupational pension, leases are not recognized on the balance sheet as they are valued as operational, monetary items in foreign currency are valued at the exchange rate at the end of the financial year and the cost method is used for investments in subsidiaries. Own expenses for research and development and development of rights are expensed.

Dividends are recognized as income in the same year as deposited in subsidiaries, if it is likely that the amount will be received. In the case of dividends exceeding the proportion of retained profit after the purchase, the excess part represents the repayment of invested capital, and is less the value of the investment on the balance sheet.

#### Тах

The tax expense in the income statement includes both the tax payable for the period and the change in deferred tax. Deferred tax is calculated at the rate of 22% on the basis of the temporary differences that exist between accounting and tax values, as well as the tax loss carried forward at the end of the financial year. Tax-increasing and tax-reducing temporary differences that reverse or can reverse in the same period are offset and the tax effect is calculated on the net basis.

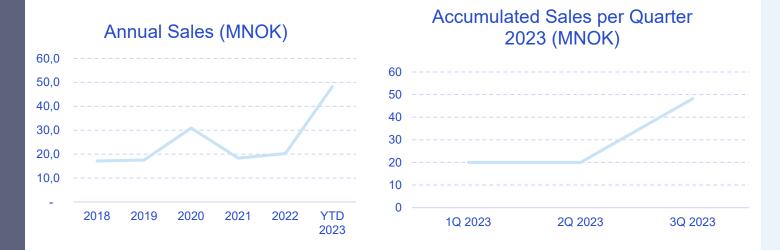
The company has not changed its accounting policy for the accounting period, and the company will not be directly affected by the Ground Rent Tax from 2023.

13

Interim report for 2Q 2023

Notes

# **Post Smolt production**



- Sales of post smolt batches in first quarter with average weight up to 1,000 gram
- No Post- Smolt deliveries in 2Q. The company is growing biomass
- Batch of 500,000 Post-Smolt successfully delivered in 3Q, with NOK 28.2 million in revenue

Interim report for 2Q 2023

Notes

#### Note 6 Fixed assets

	Ground and land	RAS-facilty equipment etc.	30.06.2023 NOK	31.12.2022 NOK
Aquisition cost 01.01		196 657 394	196 657 394	150 989 893
Access purchased operating assets	0	36 474 380	36 474 380	45 676 401
Sold assets	0	0	0	0
Aquisition costs30.06	0	233 131 774	233 131 774	196 657 394
Depreciations 01.01	0	2 741 100	2 741 100	2 240 000
Accumulated depreciation of sold fixed assets	0	0	0	0
Accumulated depreciation of sold fixed assets Accumulated depreciation 30.06	0 0	0 250 000	0 250 000	0 2 741 100
•	0 0 <b>0</b>	•	0 250 000 230 140 674	0 <u>2 741 100</u> 193 916 294
Accumulated depreciation 30.06	0	250 000		
Accumulated depreciation 30.06 Carrying value as of 30.06	0 0	<b>250 000</b> 230 140 674	230 140 674	193 916 294

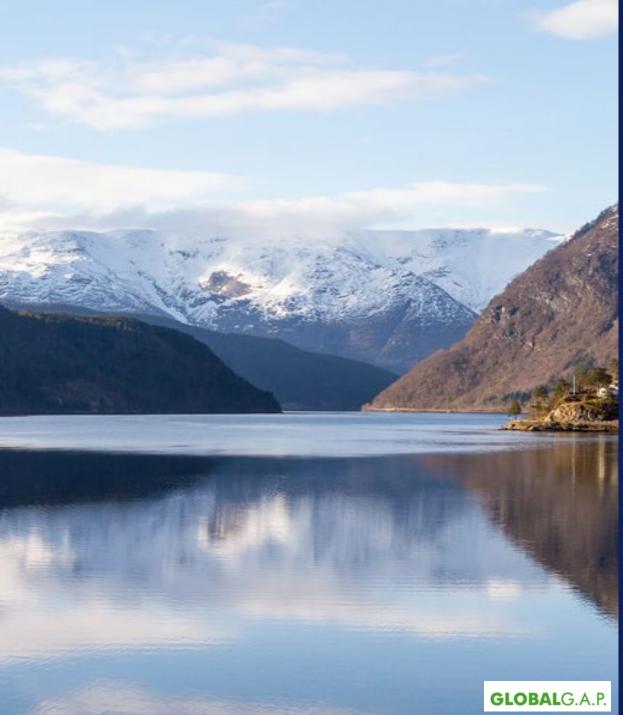
The license to produce smolt and fry is recognized at NOK 0 in the half-yearly accounts. The real value is substantially higher. The Group also received increased licenses in 2021:

- Issued perpetual withdrawal rights of fresh water from the NVE

-Increased license to produce post-smolt from NOK 1.5 million to NOK 5.0 million With the rising inflation, additional costs have been incurred in 2022 for the completion of the production facility.

There have also been delays in delivery times beyond the company's control due to changes in the macro picture.

The fish farm is under completion during September 2023 and will then follow a decomposed depreciation plan for the building with production facilities after its estimated useful life.



# BioFish

Expansion of post-smolt production

September 2023